

Message Text

UNCLASSIFIED

PAGE 01 KHARTO 01364 061141Z

46

ACTION XMB-04

INFO OCT-01 AF-06 ISO-00 EB-07 COME-00 TRSE-00 CIAE-00

INR-07 NSAE-00 /025 W

----- 075949

R 061104Z JUN 75

FM AMEMBASSY KHARTOUM

TO SECSTATE WASHDC 9969

UNCLAS KHARTOUM 1364

E.O. 11652: N/A

TAGS: BPRO, SU

SUBJ: FCIA CREDIT INSURANCE REQUEST FOR SALE OF NEW TRUCKS
TO KORDOFAN AUTOMOBILE CO.

REF: STATE 128639

1. FORD HAS BEEN ONE BRIGHT SPOT FOR U.S. IN GROWING, BUT HIGHLY COMPETITIVE, SUDANESE TRUCK MARKET. OVER PAST THREE YEARS IT HAS SOLD U.S.-BUILT F-250 OR F-100 PICKUPS IN BATCHES OF 70, 200, AND 170. ACCORDING KORDOFAN FIRST TWO BATCHES WERE SUPPORTED BY 5-YEAR FINANCING; LATPR (NOT YET IN COUNTRY) PAID FOR BY LETTER OF CREDIT. PROPOSED CREDIT INSURANCE, COVERING SALE OF 200 F 250'S AND 50 F-100'S, REQUIRED IN ORDER INDUCE MIN FINANCE TO ISSUE IMPORT PERMIT; KORDOFAN ITSELF HAS ABSOLUTELY NO CASH PROBLEM AND, IN FACT, EXPECTS TO SELL VEHICLES VERY QUICKLY.

2. EMBASSY BELIEVES LONG-TERM MARKET IN SUDAN FOR TRUCKS OF ALL SIZES IS GOOD AND U.S. MAKES SHOULD BE ENCOURAGED TO COMPETE. WE THEREFORE PERCEIVE NO OBJECTION TO PROPOSED FINANCING.

3. KORDOFAN AUTOMOBILE CO., THE BUYER, IS SUBSIDIARY OF AUTO-MOBILE CORPORATION, WHICH IN TURN IS SUBSIDIARY OF STATE TRADING CORP. IT IS DIRECT DESCENDANT OF U.K. COMPANY WHICH FIRST OBTAINED FORD AGENCY FOR SUDAN IN 1905.
BREWER

UNCLASSIFIED

NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01 JAN 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Draft Date: 06 JUN 1975
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Authority: n/a
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 JAN 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1975KHARTO01364
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Film Number: D750198-0361
From: KHARTOUM
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1975/newtext/t19750674/aaaacpwx.tel
Line Count: 52
Locator: TEXT ON-LINE, ON MICROFILM
Office: ACTION XMB
Original Classification: UNCLASSIFIED
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 1
Previous Channel Indicators: n/a
Previous Classification: n/a
Previous Handling Restrictions: n/a
Reference: 75 STATE 128639
Review Action: RELEASED, APPROVED
Review Authority: greeneet
Review Comment: n/a
Review Content Flags:
Review Date: 14 FEB 2003
Review Event:
Review Exemptions: n/a
Review History: RELEASED <14 FEB 2003 by PhilliR0>; APPROVED <30 JAN 2004 by greeneet>
Review Markings:

Margaret P. Grafeld
Declassified/Released
US Department of State
EO Systematic Review
06 JUL 2006

Review Media Identifier:
Review Referrals: n/a
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
Secure: OPEN
Status: NATIVE
Subject: FCIA CREDIT INSURANCE REQUEST FOR SALE OF NEW TRUCKS TO KORDOFAN AUTOMOBILE CO.
TAGS: BPRO, SU
To: STATE
Type: TE
Markings: Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 06 JUL 2006